Business & Entrepreneurship Center

Strengthen.
Assist.
Expand.

North San Diego County

CALIFORNIA SBDC

# TECHNICAL ASSISTANCE PROGRAM

## How to do Business with Camp Pendleton

# Government Contracting

**First, A few questions to answer.**

1: Do you have an established/growing business?

2:The Government wants or could use your product or service?

3: The Business shows the financial capacity to sell to the government?

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**Contracting with the government can be very profitable, but it is not always the best business decision for small business owners**

# Government Contracting

## A few questions to consider (cont)

IF YOU ANSWERED YES …….

We can Help you with:

- ✓ Register in CCR
- ✓ Business planning
- ✓ Obtain your certifications
- ✓ Register in the Small Business Administration (SBA) Procurement Marketing and Access Network (PRO-Net) system

# FREE Resources To Grow Your Business

**Monthly Training Workshops**
**Register NOW**
**www.sandiegosmallbiz.com**

- Government Contracting
- Starting a Business 101
- Business Planning
- Funding/Lending Forum
- Taxes & Payroll
- Legal Issues
- Marketing
- Social Media
- How to Keep Customers for Life
- Pitching to Investors
- Build Your Own Web Site
- Hiring

**One-stop Assistance to Businesses Providing Private One-On- One Consulting and Training Workshops at No**

# FREE Resources To Grow Your Business

## One-on-One Business Consulting

Call 760- 795-8740 to Make an Appointment NOW!

- Government Contracting – Certifications
- Funding/Financing
- Accounting/Quick Books
- Business Plan
- Human Resources
- Marketing
- Social Media
- Internet Marketing
- Business Expansion
- Business Management
- Sales

**One-stop Assistance to Businesses Providing Private One-On- One Consulting and Training Workshops at**

# Government Contracting

- The Basics
- Are You Eligible for Certificati
- What you need to have in pla
- Getting Help!

www.sandiegosmallbiz.com

June 3rd
Rancho
Bernardo
Library
9:30 am

June 8th
SBDC
1823
Mission Ave
Oceanside
10am

The Next
Step June
29th

**Business plan Workshop Tuesday, June 21 - Whether you're just starting out, need funding or want to monitor the health of your business, creating a business plan is your first step on the path to**

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WE HELP BUSINESSES GROW PROFITABLY